



Bureau of Immigration and Customs Enforcement
Office of Air and Marine Interdiction

Surveillance Branch – West
P. O. Box 18900
Corpus Christi, TX 78480-8900

September 29, 2003

Margaret Kearney
GSM Concorde AeroSales
2046 Madison St.
Hollywood, Fl. 33020

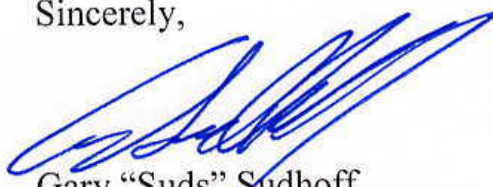
Dear Margaret,

The Laser Flare was tested in a variety of environments such as daylight, darkness, rain, and fog. Visibility from an airborne aircraft ranged from 15 miles at night, 8 miles in rain, 1 1/2 miles in fog and 1/2 mile daytime. This flare would be of tremendous value in a SAR situation for survivors on the ground or in a raft and would be easily stored in existing survival equipment aboard the aircraft.

I greatly appreciate allowing me the opportunity to test your unit and please find it enclosed. I would anticipate that I will be able to acquire enough units to place in all our aircraft and SAR kits.

Thanks again for your time and cooperation.

Sincerely,



Gary "Suds" Sudhoff
Pilot I.C.E.

TRADITION



SERVICE



HONOR